



2nd Annual
**Technology Winter Summit
at Sundance**

Participant Biographies

TD Cowen
a division of TD Securities





Welcome to Deer Valley!

We are delighted you're here to join us for our 2nd Annual Technology Winter Summit at Sundance. This event has been designed to offer our elite partners an opportunity to enjoy quality time with peers in an unforgettable setting. We are looking forward to creating memories on the slopes, forging connections during group meals, and so much more. In addition to welcoming you to the event, we hope this book is helpful as you interact with fellow attendees during the event.

For those of you who are new to the Park City area, welcome! This event is intentionally hosted during the Sundance Film Festival which is when Park City comes alive each year. Main Street, which is accessible by the hotel's shuttle service, features numerous shops, galleries, and restaurants which are all tremendous. During this week, as you walk along Main Street, you may even see a star who is attending the premiere of their latest film.

Additionally, our event is hosted within Deer Valley, one of the country's premiere ski destinations. Deer Valley offers groomed-to-perfection slopes which are typically much less crowded during the Film Festival. Our group will have opportunities to ski the slopes, but also take part in some additional Winter activities to make the most out of their time in this beautiful part of the country.

We are truly thrilled to have you with us. We know your time is valuable and we are honored that you've chosen to be with us during this time. Please don't hesitate to reach out to our internal team with any questions you may have. We look forward to making lifelong connections and making this a memorable experience.

Sincerely,

TD Cowen Technology Investment Banking Team



Agenda

Agenda

Sunday, January 21, 2024

ALL TIMES MT	EVENT	LOCATION
8:00 AM – 6:00 PM	ARRIVALS & SKI EQUIPMENT RENTAL PICKUP (Snowboard rentals should be picked up at Ski 'N See Park, City Resort, 1284 Lowell Ave, Park City, on Monday morning)	SKI 'N SEE The Chateaux Deer Valley (Lobby Level)
6:00 PM – 9:00 PM	WELCOME RECEPTION & SPIRITS TASTING (Please join us for light bites and beverages)	HOSPITALITY SUITE The Chateaux Deer Valley

Monday, January 22, 2024

ALL TIMES MT	EVENT	LOCATION
7:00 AM – 8:30 AM	BREAKFAST BUFFET	MONET ROOM The Chateaux Deer Valley (Lower Level)
8:30 AM – 9:00 AM	SKI EQUIPMENT RENTAL PICKUP	SKI 'N SEE The Chateaux Deer Valley (Lobby Level)
8:30 AM – 3:30 PM	SNOWBOARDERS DEPART FOR DAY AT PARK CITY MOUNTAIN	PARK CITY MOUNTAIN RESORT 1345 Lowell Avenue, Park City
9:00 AM – 4:00 PM	SKIING IN GROUPS	DEER VALLEY RESORT Meet on the snow next to Silver Lake Lodge
9:30 AM – 12:30 PM	TRAP SHOOTING Further information will be shared with participants	Meet in Hotel Lobby
10:00 AM – 12:30 PM	SNOWSHOE TOUR Further information will be shared with participants	Meet in Hotel Lobby
6:00 PM – 9:00 PM Transportation: Hotel offers shuttles between the Chateaux to the Stein Eriksen.	Reception at 6:00 PM Dinner at 7:00 PM Chris Krueger , Managing Director, TD Cowen Washington Research Group – Macro, Trade, Fiscal & Tax Policy	STEIN ERIKSEN LODGE DEER VALLEY 7700 Stein Way, Park City Valhalla (Reception) Odin (Dinner), Lobby Level

Agenda (Continued)

Tuesday, January 23, 2024

ALL TIMES MT	EVENT	LOCATION
7:00 AM – 8:30 AM	BREAKFAST BUFFET	MONET ROOM The Chateaux Deer Valley (Lower Level)
8:30 AM – 9:00 AM	SKI EQUIPMENT RENTAL PICKUP	SKI 'N SEE The Chateaux Deer Valley (Lobby Level)
8:30 AM – 3:30 PM	SNOWBOARDERS DEPART FOR DAY AT PARK CITY MOUNTAIN	PARK CITY MOUNTAIN RESORT 1345 Lowell Avenue, Park City
9:00 AM – 3:30 PM	SKIING IN GROUPS	DEER VALLEY RESORT Meet on the snow next to Silver Lake Lodge
9:30 AM – 12:00 PM	TRAP SHOOTING Further information will be shared with participants	Meet in Hotel Lobby
10:00 AM – 12:30 PM	SNOWSHOE TOUR Further information will be shared with participants	Meet in Hotel Lobby
5:00 PM – 5:45 PM	BUSINESS DISCUSSION Richard Vieira, Managing Director, TD Securities Business discussion: “Are we in an AI bubble?”	DEGAS ROOM The Chateaux Deer Valley (Lower Level)
6:00 PM – 8:30 PM Bus departs at 5:45 PM	NETWORKING DINNER	PINE CONE RIDGE 577 Main Street, Park City

Wednesday, January 24, 2024

ALL TIMES MT	EVENT	LOCATION
7:00 AM – 9:00 AM	BREAKFAST BUFFET	MONET ROOM The Chateaux Deer Valley (Lower Level)
9:30 AM – 11:30 AM	DEPARTURES OR SKIING ON OWN	

Event Contacts

While on site in Park City please feel free to contact Brittney Amendolare, Keith Caterina, Kate Macdonald and/or Christy Nolan with any questions you may have.

- To guarantee a prompt reply, please call using the below information.
 - **Brittney Amendolare:** 914 588 3931
 - **Keith Caterina:** 732 275 4388
 - **Kate Macdonald:** 774 279 0337
 - **Christy Nolan:** 617 291 7355

Equipment Rental

Ski Equipment

- Equipment can be rented at the Ski 'N See Deer Valley location in the lobby of the Chateaux. The shop offers free overnight storage.

Snowboard Equipment

- For anyone looking to snowboard, you will need to go to the Park City Mountain since Deer Valley is a ski only resort. The Ski 'N See location is on the second level of the resort center, steps away from the lift, and offers free overnight storage of your equipment.
- We advise you to rent equipment in advance. For a 25% percent discount, please utilize this link:
- <https://www.skinsee.com/travel?code=TDCOWEN25>

Park City Transportation

During check-in, you'll receive a QR code to download The Chateaux transportation app.

Wi-Fi

Network: Chateaux | **Password:** Chateaux



Attendee Biographies

Attendee Directory

Name	Company
Robert Burnett	1876 Partners
Charlie Janac	Arteris IP
Larry Augustin	Augustin Ventures
Alexei Andreev	Autotech Ventures
Ben Chodor	CallRevu
Kleinhandler Aaron	Better Car People
Adrian Guerra	The CapStreet Group
Cheri Beranek	Clearfield
Jesse Lucco	Cornell Capital
Shane McGregor	Court Square Capital Partners
Igor Bazay	Enigma
Lin Chen	Fortress Investment Group
James Palmer	Fortress Investment Group
Chini Krishnan	GetInsured
Ahmad Malkawi	Global Telecom Engineering
Paul Jacobs	Globalstar
Kyle Pickens	Global Star
Michael Loria	Hight of Land Strategies
Hans Lidforss	HGL Consulting and Advisory
Kevin Kliman	Humi
Mihir Shah	IBM
Patrick Sheahan	ImageTrend
Sean Doyle	Intel Capital
Bo Durickovic	Intellectual Technology
David Habiger	JD Power
Sam Pillar	Jobber
Sanish Mondkar	Legion
Brett Belchetz	Maple Corporation
Michael Johnson	Metrc

Attendee Directory

Name	Company
Steve Sanghi	Microchip Technology
Andrew Del Matto	Netskope
Jeff Shanahan	ParkHub
Ron Frey	R.L. Frey Consulting
Gadi Shamia	Replicant
Andrew Shen	Shen Capital
Matt Miller	Showpad
Steven Schneider	Spotfire / Jaspersoft (CSG)
Hunter Witherington	SSM Partners
Aly Khan Musani	Symend
Brice Englert	TradePending
Davis Harrison	TZP Group
Derek Aberle	Virewirx
Michael Ding	Warburg Pincus



Robert Burnett
Managing Partner

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Robert is the Founder and Managing Partner of 1876 Partners, LP, an emerging manager in lower, middle market private equity focusing on vertical software and technology companies.

Robert has spent his last 30 years with Reynolds and Reynolds, holding a number of key leadership and operational roles, including being part of the seven member Reynolds Executive Committee that oversees all of Reynolds operations and its nearly 6000 employees. For decades, he has led all business and technology acquisitions, helping shape Reynolds into the industry leader it is today. Throughout his career, Robert has led his teams by an unwavering optimistic and common-sense approach to life and business, and is looking forward to leading 1876 Partners forward with his unique deep operational and deal making experience.

Additionally, Robert serves on the Dean's Advisory Board for Mays Business School at Texas A&M University and is an Elder at Magnolia Bible Church. Robert holds a BBA and MBA from Texas A&M University.



Charlie Janac

President and CEO

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Mr. Janac is president and CEO of Arteris where he is responsible for growing and establishing a strong global presence for the company that is pioneering the concept of NoC technology. Charlie's career spans 20 years and multiple industries including electronic design automation, semiconductor capital equipment, nano-technology, industrial polymers and venture capital.

In the first decade of his career, he held various marketing and sales positions at Cadence Design Systems (NASDAQ: CDNS) where he helped build it into one of the ten largest software companies in the world. He joined HLD Systems as president, shifting the company's focus from consulting services to IC floor planning software and building the management, distribution and customer support organizations. He then formed Smart Machines, manufacturer of semiconductor automation equipment and sold it to Brooks Automation (NASDAQ: BRKS). After a year as Entrepreneur-in-Residence at Infinity Capital, a leading early-stage Venture Capital firm, where he consulted on Information Technology investment opportunities, he joined Nanomix as president and CEO helping build this start-up nano-technology company.

Mr. Janac holds a B.S. and M.S. degree in Organic Chemistry from Tufts University and an M.B.A from Stanford Graduate School of Business.



Larry Augustin
Managing Director

Augustin Ventures
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Larry Augustin is an entrepreneur, investor, and advisor to technology companies. He currently manages a private equity portfolio of more than 30 companies.

Previously, Larry was the Vice President for Applications at Amazon Web Services (AWS), where he was responsible for the applications services businesses, including Contact Center, Marketing Automation, Productivity and No-code Applications, Communication Developer Services, End User Computing, and Desktop and Application Virtualization. Before AWS, he was CEO of SugarCRM, substantially growing the company's revenue and profitability leading to its acquisition by Accel-KKR. Previously, Larry was the Founder and CEO of VA Linux and led the company to a record-setting IPO.

Larry has significantly influenced the startup ecosystem, investing in and serving on the boards of numerous startups, including GitLab, Gusto, XenSource, Pentaho, and JBoss. He has also had a broad influence on the technology landscape as one of the group that coined the term "Open Source" and the creator of SourceForge, the first Web-based collaborative software development platform.

Larry holds Ph.D. and M.S. degrees in electrical engineering from Stanford University and a B.S. in electrical engineering from the University of Notre Dame and serves on the Graduate Studies and Research Advisory Board of the University of Notre Dame.



ALEXEI ANDREEV

Co-Founder and Managing Director

Autotech Ventures
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Alexei Andreev is co-founder and managing director of Autotech Ventures.

At Autotech, Alexei leads investments in startups focused on deep tech, AI, electrification, and B2B applications. He has a successful track record of investing in hard-science startups related to both hardware and software and enjoys working with companies that build competitive barriers to entry via fundamental IP or strong network effects.

Before co-founding Autotech, Alexei served as managing director of Harris & Harris Group, leading its Silicon Valley office. Previously, he was an associate at Draper Fisher Jurvetson, where he contributed to VC investments in advanced manufacturing, quantum computing, and alternative energy.

Alexei has served as a board director or observer of nearly 20 companies, including D-Wave Systems (NYSE: QBTS), Adesto Technologies (NASDAQ: IOTS), Xradia (acquired by Zeiss), NeoPhotonics (NYSE: NPTN) and Molecular Imprints (acquired by Canon and Magic Leap).



CALLREUVU



Ben Chodor

CEO

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Ben Chodor is the CEO of CallRevu and a seasoned entrepreneur known for his success in growing SaaS companies. He founded Stream57, which was acquired by West Corp, and co-founded & CEO of Haptique, acquired by SocialWellth. Ben also served as President of Notified a global IR, PR, and Media Company.

Recognized as one of PR Week's 25 Leaders of Tech in 2022, Ben is a member of multiple boards, He's a pioneer in technology, AI, digital health, and online communications, with 25+ years of experience in enterprise communications, media, SaaS technology, social video, and digital health.

As an author, Ben wrote "Transitioning to Virtual and Hybrid Events: How to Create, Adapt, and Market an Engaging Online Experience." He's testified before the U.S. Congress on the FDA's role in Digital Health. Outside work, Ben enjoys family time, boxing, yoga, traveling, and training for his first triathlon.



Aaron Kleinhandler

CEO

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Aaron has over 25 years of experience working in investor backed business. He founded Spectrio, a tech-enabled customer experience company in 2002 and grew it to \$41mm in EBITDA during his tenure. During that time, he led exits to The Riverside Company, Bertram Capital, & The Jordan Company. He has helped grow or acquired 4 platform companies and closed to 45 add on acquisitions. Aaron is currently the CEO of Better Car People, a tech enabled lead management company in the automotive space with over 2500 rooftops as customers.



Cheri Beranek
President and CEO

Clearfield
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Cheri Beranek is a founding member of the company and named CEO at the inception of Clearfield in 2008. Her extensive leadership experience and insightful management style combine to deliver outstanding corporate performance. Under her direction, Clearfield has recorded 14 years of profitability and has gained Forbes recognition as America's Best Small Company three times, the most recent in 2022, ranking 4th in Forbes Top 100 Small Cap Company listing.

By singularly focusing on the fiber market, Cheri has guided Clearfield into a multi-national business with more than 400 employees and over 1,200 customers, as a leading provider of fiber protection, fiber management and fiber delivery solutions that enable rapid and cost-effective broadband deployment.

Prior to Clearfield, Cheri held a variety of executive-level positions with emerging high-growth technology companies, including Americable, Transition Networks, Tricord Systems, and Digi International. She also has extensive non-profit experience including: the City of Fargo, the Metropolitan Planning Commission of Fargo/Moorhead, and North Dakota State University.

In addition to being a published author and public speaker at industry events, Ms. Beranek has been recognized with numerous awards and honors, including being named an Ernst & Young Entrepreneur Of The Year® 2023 Heartland Award winner, induction into the Minnesota Business Hall of Fame in 2021.



Jesse Lucco
Managing Director

Cornell Capital
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Jesse is a Managing Director of Cornell Capital. He has over 18 years of public and private investing experience. Prior to joining the firm in 2018, Jesse focused on public and private equity investing at Avenue Capital Group. Previously he held similar roles at TA Associates and Plural Investments. Jesse began his career at Goldman Sachs. For his education, Jesse attended The Wharton School of the University of Pennsylvania and the University of Illinois at Urbana-Champaign.



Shane McGregor

Partner

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Mr. McGregor joined Court Square Capital in 2016 and focuses on deals in the Industrial Technology sector. Prior to Court Square, Mr. McGregor worked at both Francisco Partners and JMI Equity where he invested in technology companies. He began his career in New Zealand with roles at Orion Health, Pioneer Capital, and Craigs Investment Partners.

enigma



Igor Bazay

CFO

Enigma
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Igor Bazay is the Chief Financial Officer at Enigma Technologies, a New York-based data intelligence company. With revenue intelligence on over 60% of merchants in the US and comprehensive global sanctions screening capabilities, Enigma is deeply integrated across clients ranging from the world's largest banks to fintechs globally. At Enigma, Igor leads corporate development and capital market efforts, along with managing the finance and legal teams. Prior to this, he was an investor at AllianceBernstein, focusing on fintech investments across Emerging Markets and across industries in Southeast Asia and the Middle East. He has also incubated and advised startups in the fintech, data infrastructure, and AI/ML space. He is a graduate of the Wharton School and is a CFA charterholder.

**Lin Chen**

Director

Fortress Investment Group
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Mr. Chen serves as a Director in the Fortress IP and Technology Investing team based in Menlo Park, where his responsibilities include new investment underwriting and ongoing asset management.

The Fortress IP and Technology strategy, with over \$2bn AUM and investing out of the most recent \$1.2Bn Fortress Intellectual Opportunities Fund II, seeks to undertake credit and private equity investments in technology companies and assets where the intellectual property contributes to a material driver of value.

Before joining Fortress, Mr. Chen held the position of Vice President at Sixth Street Partners, focused on special situations equity and credit investments.

Prior to joining Sixth Street, Mr. Chen was a member of the investment team at Silver Point Capital, a distressed special situations fund based in Greenwich, CT and began his career in Rothschild's debt and restructuring advisory practice in New York, NY.

Mr. Chen earned a Bachelor of Science in Foreign Service degree majoring in International Political Economy from Georgetown University's Edmund A. Walsh School of Foreign Service.



Chini Krishnan
Founder and CEO

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Chini Krishnan is Co-Founder and CEO of Vimo®, which offers AI and SaaS platforms for state agencies to efficiently deliver Health and Human Service programs across the country. Vimo serves more than seven million people through its state exchanges and capacity building solutions. Chini brings more than 30 years of experience in the high technology industry to public sector healthcare technology.

In addition to his work at Vimo, Chini serves as an Operating Partner at Bessemer Venture Partners, an investment firm with more than 145 IPOs and more than 300 portfolio companies.

Prior to GetInsured, Chini founded Valicert Inc., a leader in public-key infrastructure (PKI) validation, which went public in 2000. Chini holds an MS in Computer Science from Duke University and a BS in Computer Science from the Indian Institute of Technology.



AHMAD MALKAWI
CEO

Global Telecom Engineering
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Ahmad Malkawi has worked for 20 years in the mobile/wireless industry for names like AT&T, T-Mobile and Qualcomm. He founded Global Telecom to address a major gap in the development of modules – the “brains” at the heart of every smart device (from your iPhone to your Roomba and your Nest to your car). Global Telecom is the only U.S. manufacturer of these devices at a time when China has rapidly taken nearly two-thirds market share in recent years. His emphasis on homegrown technology with elite security (a special form of blockchain that keeps foreign entities out of your computer systems) has proven to be very prescient. These “driverless” and “host-less” modules just earned him a second U.S. patent, which was awarded in May 2020. And with 5G finally becoming a reality across the globe, analysts predict the number of modules in our homes and offices to jump by at least 10 fold in the next five years. Ahmad has positioned this company to takeoff with big name partners and proprietary technology that’s second to none.

Most recently, Ahmad led Global Telecom with awards including Association Corporate Growth (ACG), IOT Evolution Product of the year, Hottest New IOT Device and many other awards.



Paul Jacobs
CEO

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Paul Jacobs serves as Chief Executive Officer of Globalstar. Prior to joining Globalstar in 2023, Jacobs founded XCOM Labs in 2018 and served as Chairman and CEO. He additionally held the position of CEO of Qualcomm Incorporated from 2005 to 2014, served as director from 2005 to 2018 and as Chairman of the Board of Directors from 2009 to 2018. During his time at Qualcomm, Jacobs spearheaded efforts to develop and commercialize fundamental mobile technology, breakthroughs that fueled the wireless internet and smartphone revolutions.

Jacobs holds a bachelor's degree in electrical engineering and computer science, a master's degree in electrical engineering and a doctorate in electrical engineering and computer science. He is a prolific inventor with over 80 U.S. patents granted or pending in the field of wireless technology and devices.

Jacobs is currently a member of the board of directors at Globalstar, Dropbox, Inc., Arm Holdings, and FIRST Robotics.



Kyle Pickens
Portfolio Manager

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Kyle Pickens is a partner at Thermo Investments, where he serves on several boards across the communications and security sectors including: Pivotal Commware, Entanglement & Recon Dynamics. Mr. Pickens also serves as Vice President of Strategy of GlobalStar.



Michael Loria

Corporate Development Executive

Hight of Land Strategies
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Michael is a corporate development executive who has led a significant number of business and technology acquisitions, IP licensing, divestiture agreements across several industries and multiple companies over his career.

Michael was most recently the Vice President at Watchguard, an SMB focused provider of cybersecurity where he lead the acquisition of Cyglass, an Open XDR provider. He also was a board member of Cynergistek, a public healthcare focused privacy and security consultancy where he led the sale of the company. Michael was also the Executive Vice President of Corporate Development at Brightcove, a leading cloud provider of video streaming. In this role he led the acquisition of 2 companies, the integration of 2 others, and participated in Investor Relations and Strategic Partnership development.

Michael joined Brightcove following a 19-year career with IBM. He was the Vice President of Business and Corporate Development for the IBM Security Division. As one of the founding members of the division, He was primarily responsible for several acquisitions that formed the basis for the division. Prior to this, Michael had similar responsibilities within IBM Rational Software and IBM Lotus.



HANS LIDFORSS

Managing Director

HGL Consulting and Advisory
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C-level executive with 25 years of strategy, corporate development (M&A) and private equity experience. Roles include: Chief Strategy and Corporate Development Officer for Sensata Technologies, SVP of Strategy for Taleo (SaaS pioneer in HR) and Global Head of M&A for Hewlett-Packard's Technology Solutions Group. Also, independent board member of Nanoprecise, an IoT company specializing in predictive analytics for industrial applications.



Kevin Kliman
CEO

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Kevin is a serial entrepreneur that has been starting business since 17 when he founded a dental equipment company that did six figures in sales the first year. While attending dental school he built a mobile app to study for the national dental exam, as well as a 'groupon' like site for dentists. After dental school he managed and worked at his family's dental practice for two years before leaving the profession for the world of software almost fifteen years ago.



Mihir Shah
Vice President

IBM
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Mihir Shah heads M&A and Strategy for IBM's software business. He is a technology executive with over twenty years of experience in Enterprise Software, Networking, Semiconductor, and Private Equity sectors with functional expertise in Strategy, M&A, and R&D.

Over the years, Mihir has led M&A transactions worth several billions of dollars. During his time at IBM, Mihir has led strategic initiatives, and led several acquisitions including Apptio, Netezza and Guardium. Away from IBM, Mihir held executive roles at various enterprise software companies and a private equity firm leading transformative strategic and M&A initiatives. He played critical roles in transitioning on-premise and perpetual license software companies to cloud and subscription models. During this period, Mihir led nine M&A transactions and successful exit.

Mihir is a graduate of University of Chicago Booth School of Business and Worcester Polytechnic Institute and resides in Lexington, Massachusetts.



Patrick Sheahan

President and CEO

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Patrick is the CEO and President of ImageTrend (www.imagetrend.com), a portfolio company of Welsh, Carson, Anderson and Stowe (WCAS). ImageTrend provides workflow enterprise software, incident reporting and data analytics solutions to Emergency Medical Services (EMS), fire departments, government, hospitals and other healthcare-related organizations.

Prior to joining ImageTrend, Patrick was the CEO of Circa, (Gauge Capital) a provider of HR compliance solutions which he sold to a strategic acquirer, Mitrastech in May 2023. Before that, Patrick was CEO of OnCourse Learning (CIP Capital and The Riverside Company) a regulatory training and compliance platform that he ultimately sold to a strategic acquirer, Bertelsmann in 2018.



Sean Doyle
Managing Director

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Sean Doyle is a managing director in Intel Capital focused on manufacturing, semiconductor and supply chain investments for Intel Corporation. Sean's transactional experience at Intel Capital ranges from seed stage venture financings to public company debt and equity placements worldwide. He has served as investment manager for Intel on investments in companies such as ASM International, ASML Holdings, AT&S, EUV Tech, Impact Nano, Inpria, Ion Microfabrication Systems (IMS), Micron Technology and Voltaix. Sean holds a BA from UC Berkeley and an MBA from UCLA.

J.D. POWER



DAVID HABIGER

President and CEO

JD Power
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Dave Habiger is President and CEO of J.D. Power, the global leader in consumer data & analytics. The company serves a variety of industries, including automotive, financial services, insurance, telecommunications, healthcare, utilities and travel.

Mr. Habiger is a seasoned technology sector visionary who has led several initial public offerings and served as CEO of multiple public companies listed on both the NASDAQ and New York Stock Exchange (NYSE). Prior to joining J.D. Power in 2018, Mr. Habiger was a Founder and Partner of Silicon Media Partners. Previously, Mr. Habiger served as CEO of Textura (NYSE: TXTR), CEO of NDS Group, and President and CEO of Sonic Solutions (NASDAQ: SNIC), each of which saw significant growth and success under his leadership. He was also named an Ernst & Young Entrepreneur of the Year.

Mr. Habiger is also a director on the Chicago Federal Reserve Board where he serves on the SABOR (Systems Activities, Bank Operations, and Risk) and the Governance & HR Committees for the Federal Reserve. He served as Chairman of a governmental Electric Vehicle Commission to design infrastructure for charging stations and he is a long-standing member of the Society of Automotive Engineers. He is also a director of several public boards and is a member of the board of trustees at Rush University Medical Center.



Sam Pillar

Co-Founder and CEO

Jobber
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Sam Pillar is the CEO and co-founder of Jobber, the leading operations management platform provider for home service businesses. Sam studied computer science and business and has a Commerce degree from the University of Alberta. He launched Jobber in 2011 with his co-founder, Forrest Zeisler, after working as a freelance software developer for several years. While freelancing Sam noticed that many small business owners were relying on pen and paper or a combination of disparate tools to run their businesses, and it didn't work well. This led to the insight that these businesses share common denominator challenges that could be solved by a single easy-to-use product. Jobber is now used by over 200K service pros in 50+ industries and helps customers deliver billions in services every year. The company has raised \$176M USD in funding to date.



LEGION



Sanish Mondkar

Founder and CEO

Legion
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Sanish is the founder and CEO of Legion. He has over 20 years of leadership experience in products, technology, and cloud operations. Before founding Legion, Sanish was the EVP and Chief Product Officer at SAP with responsibility for all procurement and business network areas, representing over \$1B of annual revenue. Prior to SAP, Sanish was Chief Product Officer and EVP at Ariba where he was responsible for the creation of several market-leading enterprise products, including the Ariba Network from the ground up, which is the largest business network in the procurement space. Sanish holds a Bachelor of Computer Engineering from Pune University and a Masters of Computer Science from Cornell University.



Brett Belchetz
Co-Founder and CEO

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Dr. Brett Belchetz is the CEO and co-founder of Maple, Canada's leading virtual healthcare platform. Maple came about as a result of a personal insight from Brett, who is also a practicing emergency room doctor based in Toronto, when he realized there was untapped potential for licensed healthcare providers to use their spare time to provide more care, increasing the healthcare system's capacity and improving timely access to care. As a medical expert, Brett has appeared in various national media outlets including the National Post, CTV and Global News as a guest contributor on all matters related to healthcare. Brett is also a Senior Fellow at the Fraser Institute and previously, he worked as a management consultant with McKinsey & Company.



Michael Johnson

CEO

Metrc
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Michael Johnson is the CEO of Metrc. He is responsible for leading the team in ensuring the safety and security of the nation's legal cannabis market. He also served as president and CFO, during this time, he transformed the organizational infrastructure and hired top leadership across all phases.

Prior to joining Metrc, Johnson spent his career scaling hyper-growth tech businesses, working with investors and overseeing financial operations. Most recently, he served as the CFO of InformedDNA, the largest provider of genetics services, where he led the company to consecutive years of high growth, eventually selling the company to private equity investors. Prior to InformedDNA, Johnson served as the CFO of CM Group, a family of global marketing technology brands, where he drove cost efficiencies and increased margins through corporate acquisitions, financing, and restructuring. He is also a certified Lean Six Sigma Black Belt.



Steve Sanghi
Executive Chair

Microchip Technology
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Steve Sanghi led Microchip Technology from 1990 until March 2021, and was one of the longest serving CEOs of a semiconductor company. Mr. Sanghi led the IPO of Microchip (Nasdaq: MCHP) in March 1993 with annual sales of \$89M. Under Mr. Sanghi's leadership, Microchip's revenue grew to a \$5.4 Billion run rate and a market value of approximately \$44 Billion. Microchip returned a cumulative stock-price gain of over 285X, excluding dividends, since the IPO in March 1993.

Mr. Sanghi relinquished his CEO role in 2021 to his long-time groomed successor within Microchip and became Executive Chairman starting March 1, 2021.

Microchip has also been an industry consolidator, having purchased over 20 companies between 2010 and 2021. All of them were successfully integrated into Microchip's business—creating enormous value for the shareholders of Microchip—through business process improvements that brought them to Microchip's level of financial performance. He is author of the book "Up and to the Right: My Personal and Business Journey Building the Microchip Technology Juggernaut," released in May 2023.

Before joining the company, Mr. Sanghi held various positions at Wafer Scale Integration, Inc. and Intel Corporation.

In December 2022, the Global Semiconductor Alliance honored Mr. Sanghi with the Dr. Morris Chang Exemplary Leadership Award, the global semiconductor industry's highest honor. He also was named the Arizona Entrepreneur of the Year award in 1995.



Andrew Del Matto

CFO

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Drew Del Matto brings more than 30 years of technology and finance experience to Netskope, including deep experience in the security and network markets, and driving growth. Prior to joining Netskope, Drew served as CFO for Fortinet and Citrix System. As CFO of Fortinet, Drew helped lead the company's transformation of its strategy and business model to triple its billings growth to more than \$2 billion and driving 300% revenue growth during his tenure. Prior to Fortinet, Del Matto served in various financial leadership roles at Symantec for almost a decade, helping that company grow from \$2.5 billion to almost \$7 billion in revenue and leaving as acting CFO.



Jeff Shanahan

CEO

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Jeff became the CEO of ParkHub in May 2023, after serving as Chairman of the Board since LLR Partner's growth equity investment in January of 2022. ParkHub is a leading parking management software and payment platform located in Dallas, TX. Prior to ParkHub, Jeff was the CEO of CardConnect where Jeff helped lead the payment processing company from a startup, through a growth equity investment from FTV Capital, into a public company (NASDAQ: CCN) and ultimately its sale to First Data (NYSE: FDC) in 2017. After the sale, Jeff joined the Management Committee of FDC as an Executive Vice President reporting to the CEO. Prior to joining CCN, Jeff worked as Management Consultant, mainly for Booz Allen Hamilton.

Jeff also serves on the board of directors of several FinTech focused companies, including Corcentric, NeonOne, Celero, and SingleOps. He is a graduate of Penn State University and resides outside of Philadelphia.



Ron Frey

Principal

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Ron serves as an automotive strategist and advisor, specializing in the area of innovation and automotive technology. Additionally, he is a director on select corporate and non-profit boards. Ron is well known for implementing innovative solutions combined with a pragmatic and disciplined approach, sharing a wealth of experience and an inspired vision for the future.

Ron is extensively involved in providing consultancy services to assist companies in making strategic business decisions. He combines operational experience and industry intelligence to provide expert guidance to founders, companies and their boards in making and implementing these decisions.

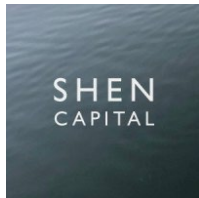


Gadi Shamia

Co-Founder and CEO

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Gadi Shamia is the CEO and co-founder of Replicant, a Contact Center Automation AI platform that helps millions of customers resolve their issues across voice, chat and messaging, without waiting for an agent. Prior to Replicant, Gadi helped to take Talkdesk from a seed-stage company to a unicorn as its COO, and played a key role in architecting and executing its 20X growth in people and revenue. Shamia also served as a senior executive at SAP and is a three-time founder with a depth of experience in the contact center space.



Andrew Shen

Co-Founder and General Partner

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Andrew Shen is the Co-founder and General Partner of Shen Capital Partners Inc., a technology growth equity investment firm. Andrew is a board director, board observer, and lead investor for various public technology businesses. Prior to Shen Capital, Andrew spent over 7 years at Canadian Imperial Bank of Commerce (CIBC) in a variety of roles, including balance sheet and liquidity management, derivatives trading, and collateral management. He holds a Masters of Management from the University of St Andrews.



Matt Miller

CFO

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As CFO at Showpad, Matt brings more than 20 years of experience in corporate finance and management where he is responsible for partnering with employees from across the organization to drive growth and success for Showpad's customers, partners and employees globally.

Prior to Showpad, Matt served as CFO at Basis Technologies where he led financial, real estate, IT and legal operations and helped it become the most capital-efficient, scaled company in advertising technology.

Matt's desire to scale high growth companies stems from his days as co-founder of an international real estate lending platform. His entrepreneurial ambitions followed several years in investment banking with Duff & Phelps and BMO Capital Markets, where he focused on M&A advisory and debt and equity financings for mid-sized growth companies. Matt holds an MBA from Northwestern University's Kellogg School of Management and a Bachelor's of Science in Finance from the University of Illinois at Urbana-Champaign. He is also a CPA.



Steven Schneider

General Manager

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As the General Manager of the Analytics business unit at Cloud Software Group, I lead the strategic vision, product development, and go-to-market strategy for two leading analytics platforms: Spotfire and Jaspersoft. With over 20 years of experience in the software industry, I have a proven track record of driving growth, innovation, and customer satisfaction for VC/PE backed software companies.

My core competencies include analytics, business analysis, software development, sales, marketing, product management, and leadership. I have successfully led four exits, two acquisitions, and four integrations, leveraging my MBA and CS degrees and my extensive network of industry partners and investors.



Hunter Witherington

Managing Partner

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Hunter Witherington is a Managing Partner of SSM Partners, a growth equity firm that invests in software and tech-enabled services companies across B2B and healthcare. He currently serves as a board member for KEEPS, Kukui, and Quire and has served as a board member or observer for All Web Leads (sold to Great Hill), Bulldog Solutions (sold to Hero Digital), Datacert (sold to Wolters Kluwer), DialogTech (sold to Invoca), EnableComp (sold to Primus Capital), OpinionLab (sold to Verint Systems), SmashFly (sold to Symphony Talent), and Zift Solutions (recapped by Investcorp). Prior to joining SSM in 2004, he spent several years in investment banking with Stephens Inc., working on M&A, private placements and public offerings for middle-market companies across numerous industries. Hunter received his bachelor's degree in economics from Vanderbilt University.



Aly Khan Musani

CFO

Symend
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Aly Khan Musani, CPA, CA is an accomplished finance executive with 20+ years of financial and leadership experience. He is currently Symend's CFO, a position he has held since the Company's founding in 2016. Under his leadership, Symend has raised three successful rounds of funding, totaling more than \$150MM and has seen the company grow its revenue 2x-4x every year since 2018. Throughout the last few years, Aly's leadership has ensured Symend has made strategic investments that have positioned the company for agile scale and benefited its clients who are comprised of North America's largest telecommunication service providers and financial institutions.

Prior to Symend, Aly managed financial forecasting and reporting, insurance, risk, treasury and capital projects for companies with over \$1B in assets and over \$500M in revenue in the oil and gas and technology sectors. Aly has the proven ability to create and streamline business processes that results in the most efficient, accurate and cost-effective method to operate and grow a business.

Aly is a Globe and Mail Best Executives 2023 award winner. He also invests in and mentors early-stage startups to help them navigate through the risks and opportunities as they seek to grow their businesses.

**Adrian Guerra**

Partner

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Adrian is a partner at Capstreet and is a member of the firm's investment committee. He currently serves on the boards of PlanetBids, informativ, General LED, HungerRush, TradePending, SmartSights, and, previously, Allied Reliability, Griffin, symplr, and Trinity. Prior to joining Capstreet, Adrian was with JP Morgan Chase in the Energy Corporate Banking and Commercial Lending groups. Adrian serves as an advisor for CareerSpring and a Rice University College Associate and, previously, served as president of the Houston Private Equity Association. He obtained a Bachelor of Arts degree in Economics and History from Rice University.

TRADEPENDING



Brice Englert
Founder and CEO

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Brice Englert is the CEO of TradePending and a passionate product innovator. After 10 years in the automotive industry buying and running companies, he started TradePending in 2014. He's led TradePending through 10 years of growth, multiple successful product launches, and 3 acquisitions, serving over 6,000 franchise dealers across the United States and Canada. Brice proudly served in the USAF and lives in Chapel Hill, NC.



Harrison Davis
Partner

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Harrison Davis joined TZP Group in April 2015. Prior to TZP, he was an Assistant Vice President at Brown Brothers Harriman Capital Partners, a growth equity and mezzanine debt fund affiliated with Brown Brothers Harriman & Co. focused on investments in the lower middle market. At BBH, Harrison sourced, evaluated and executed investments as well as supported portfolio companies across a number of industries including business services, telecommunications, and transportation. Harrison began his career in management consulting, primarily with Deloitte Consulting, where he specialized in designing and implementing strategies for private equity backed companies. He serves as a member of the Board of Directors of FreshAddress TopCo, LLC, Soccer Post Holdings, LLC, and Logix ITS Group Holdings, L.P.

Harrison received his B.A. with Honors in History and Economics from Vanderbilt University in 2005 and his M.B.A. with Honors from the University of North Carolina's Kenan-Flagler Business School in 2011.



Derek Aberle

Executive Vice Chairman

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Derek Aberle's experience includes senior executive roles in large, global technology companies, earlier-stage technology companies and investment companies.

Mr. Aberle spent 17 years at Qualcomm Incorporated, a global leader in mobile and related technologies and products, in a variety of senior executive roles. From 2014 to 2018, he served as President of Qualcomm with responsibility for all business units, including its licensing and semiconductor businesses, as well as its marketing organization and regional offices worldwide. Prior to that, Mr. Aberle served as EVP and Group President and as EVP and President of Qualcomm Technology Licensing. He was a member of Qualcomm's executive committee for over a decade, helping to drive the company's overall strategy. He led many of Qualcomm's global growth initiatives, including in markets beyond smartphones as well as its expansion in China. He also led Qualcomm's technology and IP licensing business through a period of tremendous growth and profitability, established its 4G and 5G licensing programs, and structured and negotiated Qualcomm's major license and other strategic agreements. Since leaving Qualcomm, Mr. Aberle co-founded XCOM Labs (now Virewirx), a company focused on developing and commercializing advanced wireless technologies, where he presently serves as Executive Vice Chairman. He also was the CEO of Prospector Capital Corp., a special purpose acquisition company, that recently completed a business combination with LeddarTech, Inc., a leading provider of automotive software for ADAS and AD systems. He now serves at the Chairman of the Board of LeddarTech.

Mr. Aberle holds a B.A. in business economics from the University of California, Santa Barbara and a J.D. from the University of San Diego School of Law. He is a board member for Virewirx, LeddarTech, InterDigital, Inc., the Alliance for SoCal Innovation and EvoNexus (a Southern California incubator).



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